

Banff Rocky Mountain Resort

Newsletter – November 2011

Make The Best Of Your Vacation Week

- ✓ Contact our office in advance to confirm attendance or guests for your week.
- ✓ Pay or pre-pay your maintenance fees **before** attempting to bank your week.
- ✓ Contact our office to check the dates when your week occurs so as not to miss or lose it.
- ✓ Make sure that you know the current policies of your chosen Exchange Company.
- ✓ Don't forget that it is your responsibility to arrange for the use of or banking of your week.

Privacy Law

With the new Privacy Laws in Canada, we are only able to give out information or perform bookings on a package to the legal members. Those are the names on the Contract and Certificate of Ownership. Please do not have other parties contact us regarding your program, you the owner must be the contact person. The names on your Invoice/Statement are the only authorized people allowed to call about your account, unless you have sent in written authorization.

Have You Moved or Will You Be Moving...

Please ensure you contact the Customer Service Office to advise of any new contact information. In cases where mail is returned to us, we do our best in trying to locate you, but we are not responsible should your account get in arrears.

Rental & Resale

You can download the current Resale Guide from our website, found at www.banffrockymountainmembers.com/member_resale.html

Remember – If it sounds too good to be true, it generally is.

Pet Policy

Small pets are allowed at the resort for a fee of \$25CDN per pet/day up to a maximum of \$75CDN per pet/week (plus taxes) for the Timeshare Units. No more than 2 pets per room. **No Exceptions.** You must advise the resort prior to check-in if you are travelling with pets, and allergy-free units are not available to guests travelling with pets.

Attending or Guest Attends

In order to make check-in run quicker and smoother, if you are attending your Fixed Week, you must advise Customer Service so we can pre-register you and confirm the dates of your week.

If you are not attending your week and are having guests attending your week, you must have written confirmation from Customer Service that your guests must present at check-in. If different guests are attending and checking out during the week, each guest must have written confirmation for their stay. As the owner of the program, you are ultimately responsible for any guests that use your program.

Year/Week Calendars

We have included a copy of the 2012 year in this mailing. If you wish to obtain a Year Calendar for future years, you may download those calendars from the website.

www.banffrockymountainresortmembers.com

You must ensure you are aware of the proper dates for your week, based on our Calendar, and not another Exchange Company's. Please note – the resort runs Sunday to Sunday. Check-in is 5:00PM and check-out is prior to 11:00AM.

Bonus Days – effective January 1, 2011

Bonus Days are based on extra availability. It comes from unused inventory, and its availability is likely to increase during the off-season. The availability is based on hotel occupancy levels, and are more limited during the high demand times. Room types available range from standard hotel rooms to studios, to one-bedroom, and two-bedroom units. Requests may be made up to 30 days in advance, with a maximum of 4 consecutive nights.

MEMBERS (those listed on the Contract only)

- Office hours are Monday through Friday from 8:00 AM to 4:30 PM, Mountain Time
- You must phone 403-259-9862 or 1-877-663-6332
- The Bonus Day Member Rate will not be offered at Front Desk
- Member Rate is currently \$80.00 plus taxes, per night
- Member Rate is only available is only at the Banff Rocky Mountain Resort
- Based on availability, and subject to blackouts
- Excludes Holiday Season between December 24 and January 3, and Holiday Long Weekends

FRIENDS & FAMILY

- You may check and book availability at the following website www.bestofbanff.com/brmrdiscount
- Click the *Book Now* button to use the Special Promotion Code : [brmr0601](#)
- Room discount of Up to 25% discount at the following properties currently:
 - Banff Rocky Mountain Resort
 - Banff Caribou Lodge
 - Banff Ptarmigan Inn
 - Fox Hotels & Suites
 - Hidden Ridge Resort
 - Inns of Banff
- Based on availability, and subject to blackouts
- Excludes Holiday Season between December 24 and January 3, and Holiday Long Weekends

How to Contact Us

Hours of Operation – Mountain Time

Monday – Friday 8:00AM – 4:30PM
Closed for Lunch between 12:00PM – 1:00PM

Mailing Address

Banff Rocky Mountain Resort
PO Box 1070
Banff, AB T1L 1H8

Toll-Free Phone 1-877-663-6332
Local Phone 403-259-9862

Toll-Free Fax 1-877-826-1801
Local Fax 403-252-0076

Email marla@rockymountainresort.com
mlawlor@bestofbanff.com

Website: www.banffrockymountainmembers.com

Exchange Companies & Banking

NOTE: Maintenance Fees need to be paid or prepaid prior to banking your week with an Exchange Company.

There are a number of agencies that do Exchanges. You will need to contact the companies directly for more details on their policies, resort locations, and fees. Here are some of the companies with whom you can bank your weeks:

RCI (Resort ID#1637)
1-800-338-7777 www.rci.com

Interval International (Resort ID BRM)
1-800-828-8200 www.intervalworld.com

Dial An Exchange
1-800-468-1799 www.daelive.com

Trading Places International
1-866-219-3367 www.tradingplaces.com

GEO Premiere
1-905-787-8218 www.geopremiere.com

Once your banking has been processed and confirmed, you should receive a Banking Confirmation Letter, from your chosen exchange company, which acknowledges that your week is banked and provides you with an expiry date for that banking. ***If you do not receive such proof within 2 weeks after your banking request, please contact your chosen exchange company to verify your banking.***

FIXED TIME

You have the option to either attend the resort or bank it with an exchange company for future use. Failure to do either would result in the loss of your week. **Each company is different so please verify with your chosen exchange company on their banking deadlines/policies/promotions.** Also, the farther in advance you bank your week, the more trade value your banking will receive.

FLOATING TIME

Your program entitles you to the use of one week, either every year (annual) or every other year (biennial-odd/even years), to be booked at the Banff Rocky Mountain Resort, based on availability.

If you choose not to attend your ownership week, you must bank your week with an exchange company or you risk losing your week. It is your responsibility to bank your week – **it is not done automatically.** To guarantee your season of ownership for banking, the current banking deadlines are as follows:

- Red Week deadline is July 31
- White Week deadline is August 31
- Blue Week deadline is September 30

Please contact Customer Service to have your banking processed with your chosen Exchange Company.



Maintenance Fees

General Policies

Maintenance Fee billings are normally mailed in the Fall (November) for the following year. If you are eager to get your vacation request started for any particular year, or in order to bank your week in advance of the banking deadlines as implemented by your chosen exchange company, you may prepay your fees in advance of the billing. You will be charged according to the current year fees and will be billed for any difference once the budgets are completed.

Maintenance Fees can be paid as follows:

- By cheque or money order through the mail
- Phoning Customer Service and paying with major Credit Card (Visa, MasterCard, American Express)
- Online in the Maintenance Fees section of the website www.banffrockymountainresorts.com/member_maintenance.html

The following policies are in place regarding the 2012 Maintenance Fees:

- Maintenance Fees are due January 31, 2012
- Payments not received by the due date (January 31, 2012) are subject to a late charge for 2% per month of the amount past due
- Maintenance Fees must be paid in full prior to being able to bank your use week or attending your use week

Effective January 31, 2012, as per your contracts, Interest/Late Charge of 2% per month will be charged on any past due amount.

Payment Plans

Did you know that you can set up a payment plan on your maintenance fees?

If you would prefer to set up a monthly payment plan with a Major Credit Card, we would be happy to accommodate you. Please keep in mind that you will not be able to book or bank your week until the full amount has been paid, and that your payment plan will only be for the current year. You must contact us to arrange a new payment plan each year. You may also prepay on a payment plan towards future year maintenance fees.

For Current year Invoices (2012 Maintenance Fees) you can do monthly payments. If the last payment is received **before** February 25, 2012 then no late fees will accrue. If your payments occur **after** February 25, 2012, you can still arrange a monthly payment plan, however late interest of 2% per month will start to accrue, so you will have to adjust for any late interest in your payments

For the Future Year Invoice (2013 Maintenance Fees), yes, you can set up a prepayment towards this year. Once your 2012 Maintenance Fees are paid in full, you can set up a prepayment plan for the future year. The amount is based on the 2012 Maintenance Fee amount. Then when the budgets are mailed in November 2012 for the 2013 year, if the maintenance fees increase at all, you may get a bill for the difference. If they do not increase, you will get a Statement showing your account is paid in full

On behalf of the Staff and Management at Banff Rocky Mountain Resort and Banff Lodging Company, we wish to offer Seasons Greetings for the Holidays and all the best for the year 2012!